

## From the Program Chair

Patricia McDougall-Covin  
Vice President-Program

Dear AIB Members,

The 2013 Istanbul, Turkey, conference is going to be fabulous! With the second highest number of submissions in AIB history, we will have a very full and high-quality program. We received 1,425 submissions (1,099 competitive papers, 272 interactive and 54 panels) by authors from 79 countries. Submissions were up by more than 350 over last year. We were fortunate to have 1,454 willing reviewers.

The program promises to generate stimulating and thought-provoking discussion and will offer ideas for your own research and teaching activities. We are creating exciting opportunities for networking and some entertaining social events.

Given the fullness of this year's program, it is impossible to highlight all the interesting conference activities here; however, I would like to call your attention to a few of the following special events:

- **New Members Welcome**, hosted by AIB President Rob Grosse, Wednesday, July 3.
- **Junior Faculty Consortium**, chaired by Udo Zander, Wednesday, July 3.
- **Doctoral Student Consortium**, chaired by Grazia Santangelo, Wednesday, July 3.
- **Mid-Career Consortium**, chaired by John Mezas, Wednesday, July 3.
- **JIBS Decade Award Session**, the winners for this year's *JIBS* Decade Award are Dana Minbaeva, Torben Pedersen, Ingmar Björkman, Carl Fey and Hyeon Park for their 2002 *JIBS* article: "MNC Knowledge Transfer, Subsidiary Absorptive Capacity, and HRM." The commentators for this session are Jaeyong Song and Paula Caligiuri.
- **Peter J. Buckley and Mark Casson AIB Dissertation Award**, this session includes presentations by the finalists for the annual AIB Dissertation award, formerly known as the Farmer Dissertation Award.

- **Panel**, honoring Jean-François Hennart's 1988 classic piece on joint ventures in international business.
- **Panel**, celebrating 25 years of the Bruce Kogut and Harbir Singh paper on cultural distance with a richly textured dialogue on whether culture still matters in IB.
- **Eminent Scholar Award Session**, David Teece, recipient.
- **Gala at 1001 Columns Cistern**, socialize with old friends and make new ones at an especially exciting event held in a historic underground cistern believed to have been constructed in 330 AD by the Romans during the Byzantine Empire.

Finally, let me extend my sincere thanks to all authors, reviewers and track chairs for their roles in creating a high-quality conference program. Due to the high number of submissions, the track chairs (Melodena Balakrishnan, Pavlos Dimitratos, Mila Lazarova, Rodrigo Bandeira-de-Mello, Kent Eriksson, Susan Gupta, Dan Li, Jane Lu, Ram Mudambi, Manuel Serapio, Sam Park, Hussain Rammal, Danchi Tan and Sushil Vachani) had a much bigger task than they originally expected.

I will be in touch over the course of the next few months with more details about the conference, as well as Istanbul travel information, restaurant recommendations and other ideas for the conference and for enjoying one of the most vibrant and beautiful cities in the world.

Hope to see you in Istanbul,

Patricia McDougall-Covin  
Vice President-Programs, Academy of  
International Business  
William L. Haeberle Professor of  
Entrepreneurship

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## Meeting Venue & Lodging

The AIB 2013 meeting will take place at Hilton Istanbul on the European side of Istanbul, a short walk from the popular Taksim district. The conference venue will also serve as the primary conference hotel for the AIB 2013 meeting.

### Hilton Istanbul

Centrally located between the Taksim and Nisantasi districts, this downtown Istanbul Hotel also has the distinction of being the first Hilton opened outside of the Americas as well as the first 5-star hotel in Turkey. Featuring spacious rooms all with private balconies, lush gardens, seven unique restaurants, a fully equipped fitness room, inside and outside pools, and an Executive Lounge that was listed in the 2010 World's Best Executive Lounges by Business Traveler Magazine, the Hilton Istanbul easily deserves its five stars. The hotel also received the 2012 TripAdvisor Certificate of Excellence Award.



### Rooms and Prices

To qualify for the discounted rates for our conference, you must identify yourself as a member of the **AIB 2013 Istanbul** event. You must reserve your room by **May 30, 2013** to receive the special rates below. Please note that the number of rooms at this rate are limited, and are available only on a first-come-first-serve basis.

The rates listed are in Turkish Liras (₺) for a single room. There is a ₺40 supplement for a Double room. Room rates are **inclusive of breakfast and wireless internet** but exclusive of an 8% Value Added Tax.

- Garden/Park View Room - ₺420
- Bosphorus View Room - ₺500
- Executive City View Room - ₺600
- Executive Bosphorus View Room - ₺680
- Additional Rooms:

The hotel also includes other types of rooms and suites, but these cannot be reserved through the online reservation system. Please contact the hotel directly, identifying yourself a member of the **AIB 2013 Istanbul** group, to inquire about the availability of these additional room options and their pricing.

Please visit <http://aib.msu.edu/events/2013/Lodging.asp> to reserve a room, or for additional information.

## Connect with AIB on Social Networks!

 facebook.com/AIBWorld

 Twitter: @AIB\_World

 LinkedIn Group: Academy of International Business (AIB)

Make sure to connect with us on one or more of your favorite social networks to keep abreast of updates and to join the discussions.

## WAIB Helping Hands Awards

The Women in the Academy of International Business (WAIB) are pleased to announce the availability of a number of WAIB Helping Hands Awards to aid:

1. **Women full-time faculty members** who have an accepted paper for presentation at the 2013 AIB Conference and meet the AIB qualifications of “Low-Income Status” (annual income of less than US\$25,000).
2. **Women full-time Ph.D. students/candidates** who are the **first** author of an accepted paper for presentation at the 2013 AIB Conference. In addition, the applicant has to provide a statement detailing the need for funding.

Current AIB members as well as those who are not current members of AIB are eligible to apply. To be eligible for this award, the paper must be submitted to and be accepted for presentation at the 2013 AIB Conference in Istanbul, Turkey.

These funds are made possible by the generosity of WAIB members and non-members. More information on WAIB and the WAIB Helping Hands campaign can be found at the WAIB website at <http://kelley.iu.edu/waib/>.

Each award will:

1. Provide the registration fee to attend the 2013 AIB Conference in Istanbul, Turkey.
2. Provide the AIB membership due for one year.

Applications for the WAIB Helping Hands Award will be accepted through the following process:

1. Fill out the WAIB Helping Hands Award application form (posted at the WAIB website at: <http://kelley.iu.edu/waib/>) in its entirety.
2. Fill out a copy of the AIB registration form (**do not** pay the registration fee and the membership due to AIB, as WAIB will pay the awardee’s registration fee and membership due directly to AIB).
3. Mail, fax, or e-mail the above two items to Dr. Joan Mileski, WAIB President.

The deadline for applications is **April 30, 2013**. Please go to the WAIB website for the application form.

Postal Mailing Address:

Dr. Joan P. Mileski  
Associate Professor  
Department of Maritime Administration  
Texas A & M University at Galveston  
200 Seawolf Parkway  
Galveston, TX 77553  
Email: [mileskij@tamug.edu](mailto:mileskij@tamug.edu)  
Fax: +1-409-741-4014

For more information about the *WAIB Helping Hands Campaign* application and *WAIB donation* forms, please visit <http://www.kelley.iu.edu/waib/>

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# Air Travel Discounts for the 2013 Meeting

**T**urkish Airlines and the Star Alliance™ are pleased to be appointed as the Official Airline Network for the 2013 Academy of International Business Annual Meeting in Istanbul, Turkey.

With this agreement, conference delegates receive a special discount when flying with any

*participating* Star Alliance airline by providing the **Event Code: TK11S13** when making reservations.

Please visit <http://aib.msu.edu/events/2013/AirTravelDiscounts.asp> for additional details on the participating carriers and applicable discounts.

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## AIB 2013 Annual Meeting News

### Introducing the Mid-Career Consortium!

Academy of International Business is organizing a Mid-Career Consortium which will be held on Wednesday July 3, 2013 from 2:30-4:30 pm. This Consortium features a panel of distinguished faculty and will provide a unique opportunity to network and discuss professional challenges, problems, and opportunities facing faculty advancing into their "Associate and early Full Professor years." The submission deadline is March 15, 2013.

Please visit <http://aib.msu.edu/events/2013/MidCareerConsortium.asp> for more information.

### New Members Welcome Tea!

Hosted by AIB President Rob Grosse, this will be an opportunity to welcome all new members on Wednesday, July 3, 2013 from 3:00-4:40 pm.

### Tour Information!

Check out the great sightseeing opportunities in Turkey at <http://aib.msu.edu/events/2013/Tours.asp>



**For up-to-date AIB 2013 annual meeting information, please visit <http://aib.msu.edu/events/2013/>.**

## Adopt-a-Library

Our gratitude goes out to the following members for their generosity in supporting the Adopt-a-Library program in the 2012 calendar year:

### Institutional Benefactor

Madhuri and Jagdish N. Sheth Foundation

### Full Benefactors – gifts of \$100 and above

Masahiro Imao  
Masaaki Kotabe  
Noritake Kobayashi

### Associate Benefactors – gifts of \$50 to \$99

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### Assistant Benefactors – gifts of up to \$49

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Yen-Chen Ho  
Mark Jelavich  
Mari Yanagi Kobayashi  
Kabir Hamisu Kura  
Marjorie A. Lyles  
Ana Lucia Novais  
Anupama Phene  
Malika Richards  
Alexander Zehnder

The Adopt-a-Library program was initiated by the AIB Fellows to help libraries around the world that could not otherwise afford to subscribe to JIBS. Donations to the Adopt-a-Library program can be made during AIB membership renewal or annual conference registration processes, or may be sent separately to the AIB Secretariat.

## AIB Foundation

Our gratitude goes out to the following members for their generosity in supporting the AIB Foundation and its activities in the 2012 calendar year:

### Full Benefactors – gifts of \$100 and more

Abdulrahman Al-Aali  
Masahiro Imao  
Noritake Kobayashi  
Masaaki Kotabe  
Donald M. Patillo  
Saeed Samiee  
Hiroo Takahashi

### Associate Benefactors – gifts of \$50 to \$99

Giuseppe Liberatore  
Joan P. Mileski  
Karl P. Sauvant  
Rob R.J.M. Van Tulder

### Assistant Benefactors – gifts of up to \$49

Natalia Chiryaeva  
Jean-Claude Cosset  
Jose R. de la Torre  
Henry Gibbs  
Tatiana Isahenko  
Mari Yanagi Kobayashi  
Kabir Hamisu Kura  
Matthew Mitchell  
Ana Lucia Novais  
Malika Richards  
Neusa Santos  
Margaret A. Shaffer  
Aubury Webb  
Alexander Zehnder

The AIB Foundation is a charitable organization that funds projects which aim to advance the cause of international business. Under the Foundation's charter, these funds may be used for a wide variety of purposes: student scholarships, faculty fellowships, research grants, travel grants, doctoral dissertation grants, and publications subsidies. Donations to the AIB Foundation can be made during AIB membership renewal or annual conference registration processes, or may be sent separately to the AIB Secretariat.



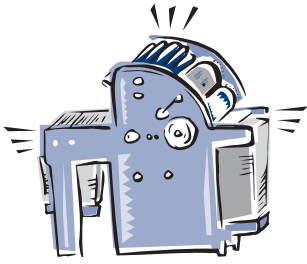
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# Institutional Members

We thank the following organizations for their support of the Academy of International Business through an institutional membership for the 2012 calendar year:

Aalto University School of Economics, Finland  
Cologne University of Applied Sciences, Germany  
GIME, Dongbei University of Finance and Economics, China  
Duke University CIBER, USA  
Florida International University, USA  
George Washington University, USA  
Georgia State University, USA  
GITAM Institute of International Business, India  
Indiana University, USA  
Michigan State University, USA  
Ming Chuan University, Taiwan  
National University of Ireland, Galway, Ireland  
Poznan University of Economics, Poland  
Rosario University, Colombia  
St. Mary's University, USA  
Sukhothai Thammathirat Open University, Thailand  
Temple University, USA  
Universidad de la Sabana, Colombia  
Universidad Eafit, Colombia  
Universidad Iberoamericana, Dominican Republic  
University of Auckland, New Zealand  
University of Reading, United Kingdom  
University of San Francisco, USA  
University of South Carolina, USA  
Villanova University, USA  
York University, Canada

AIB invites other organizations to become institutional members. For more information about institutional membership and its benefits, please visit <http://aib.msu.edu/membership/>.



## Just off the Press

- ⇒ **Denis G. Arnold** (University of North Carolina, USA) and **Jared D. Harris** (University of Virginia, USA) have co-edited *Kantian Business Ethics: Critical Perspectives* (Edward Elgar, ISBN: 978-1781004951). In this original collection of essays, a group of distinguished scholars critically examine the ethical dimensions of business using the Kantian themed business ethics of Norman E. Bowie as a jumping off point. The authors engage Bowie's influential body of scholarship as well as contemporary themes in business, including topics such as: the normative foundations of capitalism; the applicability of Kantian ethics, virtue ethics, and pragmatism in normative business ethics; meaningful work; managerial ethics; the ethics of high leverage finance capitalism; business ethics and corporate social responsibility; and responsibility for the natural environment. The contributors to this volume include both scholars sympathetic to Bowie's Kantian business ethics and scholars critical of that perspective. As one of the foundational figures in the establishment and legitimization of the study of business ethics as a field of scholarship, Bowie casts a long shadow over the field. Over the last thirty years he has applied a distinctive, Kantian approach to the analysis of problems in business ethics and his work has had a substantial impact on a wide range of theory and scholarship in the field. Bowie argues in his work that economic value is not the only value that should inform managers, executives, and policymakers when making both business policy decisions and everyday management decisions. He utilizes a Kantian framework to support the position that additional values—such as human dignity and rational consistency—should inform business practice and influence managerial decision-making. He also shows that business practices that include these additional values are consistent with sound management theory and that such businesses can be financially successful. This volume of scholarly essays will be of considerable interest to students and scholars working in business ethics, corporate social responsibility, and organization studies.
- ⇒ **Samir R. Chatterjee** (Curtin Business School, Australia), **Fang Lee Cooke** (Monash University, Australia), **Alan R. Nankervis** (Curtin Business School, Australia) and **Malcolm Warner** (University of Cambridge, United Kingdom) have published *New Models of HRM in China & India (Routledge Studies in the Growth Economies of Asia)* (Routledge, ISBN: 978-0415675277). This book presents a comprehensive analysis of the similarities and differences of contemporary human resource management systems, processes and practices in the two increasingly important economic great powers in Asia. It covers the full range of human resource management activities, including recruitment, retention, performance management, remuneration, and career development, discusses changing industrial relations systems, and sets the subject in its historical, social and cultural contexts. It examines newly emerging strategies, and assesses the extent to which human resource management systems in the two countries are covering or diverging.
- ⇒ **Michael Czinkota** (Georgetown University, USA) has published *As the World Turns... Observations on International Business and Policy, Going International and Economic Transitions* (Business Expert Press, ISBN: 978-1606494462). We hear a lot about the growth of world trade, globalization, and imbalanced distribution of incomes. Yet, how does one understand all the issues, thoughts and arguments? How does one develop a time frame and context for these issues? This book helps you to do so. Following on the heels of his

*continued on page 8*

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*Continued from page 7*

first successful book on opinions and insights (As I Was Saying ... Observations on International Business and Trade Policy, Exports, Education, and the Future, March 2012), Michael Czintoka has invited us into his world again, to get a better perspective of issues, campaigns, and phenomena. Inside, you'll be able to easily follow the commentary format, allowing you to escape the frequent feeling that learning is unpleasant. Each article and the accompanying cartoon (remember, a picture can be worth a thousand words) represent a thought opportunity to chew on.

- ⇒ **Julian E. Gaspar** (Texas A&M University, USA), Antonio Arreola-Risa, Leonard Bierman, Richard T. Hise, James W. Kolari and L. Murphy Smith (Murray State University, USA) have published *Introduction to Global Business* (South-Western Cengage Learning, ISBN: 978-0547152127). This 15-chapter textbook is designed for a three credit-hour first course in global business. *Introduction to Global Business* introduces the comprehensive foundational and functional tools to better prepare students for successful careers in a global business landscape. The text flows smoothly and clearly from principle to application, asking students to consider concepts in real-world personal and professional contexts. The distinguished author team illuminates globalization with unparalleled scholarship and a world-view presentation of the fundamental pillars of the global scene -- culture, ethics, economics, and information technology. Cases, portfolio projects, point-counterpoint critical thinking exercises, and insightful perspectives on diverse business issues introduce students to these principles in an engaging, relevant way. For your course or learning solutions, visit [www.cengage.com](http://www.cengage.com)
- ⇒ **Usha Haley** (Massey University, New Zealand) and **George Haley** (University of New Haven, USA) have published *Subsidies to Chinese Industry: State Capitalism, Business Strategy and Trade Policy* (Oxford University Press, ISBN: 978-0199773749). The book asks: How did China move so swiftly in capital-intensive industries without labor-cost or scale advantage from bit player to the largest manufacturer and exporter in the world? This book

argues that subsidies contributed significantly to China's success. Industrial subsidies in key Chinese manufacturing industries may exceed thirty percent of industrial output. Economic theories have mostly portrayed subsidies as distortive, inefficiently reallocating resources according to non-market criteria. However, China's state-capitalist regime uses subsidies to promote the governments' and the Communist Party of China's interests. Rather than aberrations, subsidies help Chinese businesses and governments produce, stabilize and create common understandings of markets; the flows of capital reflect struggles between critical Chinese actors including central and provincial governments. Concepts of state capitalism including market-transition theory, the multi-organizational Chinese state, and state as paramount shareholder, create complex and relevant understandings of Chinese subsidies. The authors develop independent measures of industrial subsidies using publicly-reported data at firm and industry levels from governmental and private sources. Subsidies include free to low-cost loans, subsidies to energy (coal, electricity, natural gas, heavy oil) and to key inputs, land and technology.

- ⇒ **Abdul Rasheed** (University of Texas at Arlington, USA) and **Toru Yoshikawa** (Singapore Management University, Singapore) have co-edited *The Convergence of Corporate Governance: Promise and Prospects* (Palgrave Macmillan, ISBN: 978-0230297463). More than a decade after Hansmann and Kraakman proclaimed the "end of history" for corporate governance, this book examines in detail whether the world has indeed moved closer towards the triumph of the shareholder value maximization model of corporate governance. Leading researchers on corporate governance from around the world offer in-depth accounts of industrialized nations such as Japan, Germany, India, Spain, Canada, Singapore, and Korea and identify the factors that lead to convergence and impediments to convergence in each of these countries. The book also analyzes how cross-listing, the adoption of governance codes, and the spread of multinationals have facilitated the process of convergence. This volume makes the case that we are neither moving towards "end of history" nor the perpetual acceleration of his-



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tory, but instead towards hybridization with selective adoption and careful adaptation of governance practices by individual countries.

⇒ **Karl P. Sauvant** (Columbia University, USA) and Jennifer Reimer have edited *FDI Perspectives: Issues in International Investment, 2<sup>nd</sup> edition* (Vale Columbia Center, ISSN: 2159-2217). This second edition ebook provides an overview of important contemporary issues relating to foreign direct investment (FDI) in multinational enterprises for all those who are interested in this subject, but are not always in a position to follow diverse perspectives and what is being written in the various corners of this field. The concise contributions are grouped under the following headings: attracting FDI and its impact; the rise of emerging market investors; national policies; sustainable international investment; and international investment treaties and arbitration. This ebook volume is available free of charge for download at [www.vcc.columbia.edu](http://www.vcc.columbia.edu).

⇒ **Karl P. Sauvant** (Columbia University, USA), Lisa E. Sachs and Wouter P.F. Schmit Jongbloed have edited *Sovereign Investment: Concerns and Policy Reactions* (Oxford University Press, ISBN: 978-0199937929). The volume provides a holistic examination and interdisciplinary analysis of issues relating to foreign direct investment by sovereign wealth funds (SWFs) and state-owned enterprises (SOEs). SWFs currently hold over \$5 trillion worth of funds. SOEs control more than \$2 trillion in foreign assets. What rules and procedures do—and should—govern sovereign investment? The editors address these and other questions in a collection of essays by leading authorities from the IMF, academic institutions, law firms, multinational enterprises, and think tanks. Together, they analyze how sovereign investment has helped to limit the effects of the current global economic crisis, and what rules can govern their operation in the future. For the table of contents, introductory chapter and a sample chapter, see [www.vcc.columbia.edu](http://www.vcc.columbia.edu).

AIB members are eligible for a 30% discount on Palgrave titles. The discount only applies to books that are under \$156.00 USD and the code to use is: XP66OED when ordering online at <http://www.palgrave.com>



## Members on the Move

☞ **Harry G. Harris** (Ph.D., Harvard University, USA) President of HealthCare California, was invited by the U. S. Department of State to participate in several Public Diplomacy programs on entrepreneurship and health care issues during 2012. In April, Harry traveled to Malaysia for programs in Kuala Lumpur, Kuching and Kota Kinabalu. In September, he was in Bandar Seri Begawan, Brunei Darussalam to inaugurate the American Embassy's first speakers program. In October, Harry traveled to Greece visiting Athens, Thessaloniki and Kavala. In November, he was invited by Taiwan's Ministry of Economic Affairs to be the keynote speaker at the nation's Young Entrepreneur Summit held in Taipei in celebration of Global Entrepreneurship Week.

☞ **Jerry Watzke** (Ph.D., Stanford University, USA) AIB member for 40 years and Executive Secretary 1988-1992, has retired and is living in Houston, Texas.

AIB Newsletter would like to share the latest news about its members in the Members on the Move and Just off the Press sections. Email your professional accomplishments, book publications, promotions, and honors to: [newsletter@aib.msu.edu](mailto:newsletter@aib.msu.edu). Please limit your announcements to 150 words and identify the name of the section it is intended for in the subject line of your email.

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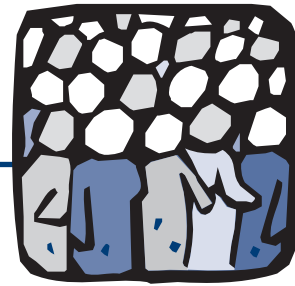


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# New AIB Members

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AIB welcomes the following 87 new members who joined our community between October 16, 2012, and January 31, 2013.



Frank Adams  
P. Aditya  
Kossi Agboyibor  
Lotta Aho  
Mencia Aida  
Darlene Alexander-Houle  
Moudi Almousa  
Ernesto Anaya  
Leandro Andrade  
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Alvstam Claes Goran  
Daniel Clark  
Nicholas Conger  
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Keenan Crane

Hao Cui  
Alain Daou  
Monisha Das  
Stephen Drew  
Sarah Easter  
Detelin Elenkov  
Stav Fainshmidt  
Khaled Fourati  
Diego Goding  
Richard Griffith  
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Denitsa Hazarbassanova  
Paula Herring  
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Baragur Krishnamurthy  
Bora Kwon  
Kenneth Ka Shing Lam  
Regis Lucci  
Jagadeesha Marigowda  
Shahid Mehmood  
Pedro Paulo Mendes Alves  
Esha Mendiratta  
Irina Mihailova  
Arnobio Morelix  
Canan Mutlu

Rand Oliver  
Catherine Omondi  
Ego Onwuka  
Philippe Orsini  
Siva Swaroop Palli  
Joon Hyung Park  
Vijay Patel  
Amer Qureshi  
Md Mahfuzur Rahman  
Kaleem Rehman  
Blake Runnalls  
Nikolaj Sadolin  
Anukrati Sharma  
Yan Shen  
Kangyong Sun  
Kaori Takano  
Talieh Tarighati  
Ding Ding Tee  
Susanne Tietze  
Hanna Trojanowska  
Yasushi Ueki  
Tolga Ulusemre  
James Walker  
Tsai Chiao Wang  
Jan Wessel  
Trent Williams  
Shuqin Zhu

# 2013 AIB Annual Meeting Registration Form Istanbul, Turkey

**Please mark the appropriate box(es)  
Print or type all information clearly**

- Registration for AIB 2013 Annual Meeting
- Purchase of guest event tickets
- Application for new membership in AIB
- Renewal of current membership
- Update of contact information (for current member)
- Add your name to WAIB (Women in the AIB)

Family (or Last) Name	Member ID#
First Name	Middle Initial
Address Line 1	
Address Line 2	
City	State
Postal Code	Country
Telephone	Fax
E-mail	Personal web page
Position/Title	Organization
Arrival Date	Arrival Time
Departure Date	Departure Time
I wish to opt-out of the print version of:	
<input type="checkbox"/> JIBS <input type="checkbox"/> AIB Newsletter/Insights	

Please make checks payable to the Academy of International Business (Federal Employer ID: #23-7442958). All checks must have micro-encoded banking information, including ABA routing number at the bottom of the check, a US bank address, and have the US dollar amount imprinted on them. All checks and international money orders must be denominated in US dollars.

**REFUND POLICY** for cancellation:  
 100% prior to May 15, 2013 (less \$20 cancellation fee)  
 50% prior to June 15, 2013

Return this form (or a copy) with your payment to ensure proper recording of your registration.

**MAIL:** Academy of International Business  
 Michigan State University  
 Eppley Center  
 645 N Shaw Ln Rm 7  
 East Lansing, MI 48824 USA

**FAX:** +1 (517) 432-1009  
 or register online at <http://aib.msu.edu/>

## REGISTRATION FEES

Includes access to all sessions, coffee breaks and light lunches every day, Presidential Reception and Gala Event.

- AIB MEETING REGISTRATION FEE**      US\$ \_\_\_\_\_
- Regular AIB member registration - \$495
  - Student AIB member registration - \$225
  - Low-income AIB member registration - \$225

Preferred Name For Name Tag

- EARLY REGISTRATION DISCOUNT**      - US\$ \_\_\_\_\_
- For registrations received by April 15, 2013
- Subtract \$50 for regular members, \$25 for student and low income members.*

- LATE REGISTRATION FEE**      + US\$ \_\_\_\_\_
- For registrations received after May 15, 2013
- Add \$100 to the above registration fees (if registering by June 21); Add \$200 for On Site Registration (July 3-July 6). Registrations cannot be processed between June 22 and July 2.*

- GUEST TICKET(S)**      US\$ \_\_\_\_\_
- Please specify quantity of guest tickets.*
- \_\_\_\_ July 3 Presidential Reception (Hilton Istanbul): \$50
- \_\_\_\_ July 5 Gala Event (1001 Direk Cistern): \$150

Guest Name(s) For Name Tag

## MEMBERSHIP DUES      US\$ \_\_\_\_\_

All participants must be members in good standing as of July 6, 2013. If your membership expires before then, or you are not an AIB member, please use this section to add one year of membership dues.

- Regular Member - \$100
- Student Member - \$50  
*(with copy of valid university ID)*
- Low-Income Member - \$50  
*(gross annual income below \$25,000)*

## AJBS REGISTRATION      US\$ \_\_\_\_\_

If you are not yet an AJBS member, or need to renew, please choose the appropriate option that includes a membership from below.

- Regular registration with membership - \$180
- Regular registration only - \$130
- Student/Low Income registration with membership - \$95
- Student/Low Income registration only - \$65

*\* Add \$25 for late registration after May 15th.*

## DONATIONS

- Adopt-a-Library      US\$ \_\_\_\_\_
- AIB Foundation      US\$ \_\_\_\_\_

<b>TOTAL PAYMENT</b> US\$ _____
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## METHOD OF PAYMENT

- Check or Money Order (Enclose with form)
- Credit Card     MasterCard     VISA     AMEX     Discover

Credit Card Number: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Expiration Date: \_\_\_\_\_ / \_\_\_\_\_ (month/year)

3 or 4 digit card security code: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_